



LARSEN & TOUBRO LIMITED
Registered Office: L&T House, Ballard Estate, Mumbai 400 001
CIN : L99999MH1946PLC004768

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

₹ Crore

Particulars	Quarter ended			Year ended
	June 30, 2018 [Reviewed]	March 31, 2018 [Note (vi)]	June 30, 2017 [Reviewed]	March 31, 2018 [Audited]
1 Income:				
a) Revenue from operations	15173.69	26941.74	14089.40	74611.65
b) Other income	546.71	374.60	404.62	1884.82
Total Income	15720.40	27316.34	14494.02	76496.47
2 Expenses:				
a) Manufacturing, construction and operating expenses:				
i) Cost of raw materials and components consumed	1734.44	2036.85	1947.21	8092.54
ii) Stores, spares and tools consumed	503.27	485.18	421.04	1815.21
iii) Excise duty	-	-	149.10	149.10
iv) Sub-contracting charges	3895.93	7533.75	3596.17	19620.99
v) Construction materials consumed	4208.03	8865.32	3600.30	22237.57
vi) Purchases of stock-in-trade	280.21	404.05	315.95	1296.62
vii) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(504.59)	(169.09)	(305.03)	(962.36)
viii) Other manufacturing, construction and operating expenses	1641.82	1763.48	1389.15	6388.59
b) Employee benefits expense	1496.09	1475.10	1387.64	5713.59
c) Sales, administration and other expenses	680.22	1087.56	603.81	2831.08
d) Finance costs	346.96	373.60	358.60	1432.23
e) Depreciation, amortisation, impairment and obsolescence	254.25	266.51	258.49	1049.46
Total Expenses	14536.63	24122.31	13722.43	69664.62
3 Profit before exceptional items (1-2)	1183.77	3194.03	771.59	6831.85
4 Exceptional items (net) refer to note (iv)	2.83	198.82	-	430.53
5 Profit before tax (3+4)	1186.60	3392.85	771.59	7262.38
6 Tax expense:				
a) Current tax	259.58	1007.48	222.58	1974.07
b) Deferred tax	15.22	(59.85)	(9.20)	(98.99)
Total tax expense	274.80	947.63	213.38	1875.08
7 Net profit after tax (PAT) (5-6)	911.80	2445.22	558.21	5387.30
8 Other comprehensive income (OCI)	(179.60)	(20.43)	96.99	(50.94)
9 Total Comprehensive Income (7+8)	732.20	2424.79	655.20	5336.36
10 Paid-up equity share capital (face value of share: ₹ 2 each)	280.35	280.27	186.68	280.27
11 Other equity				48893.98
12 Earnings per share (EPS) of ₹ 2 each (not annualised):				
(a) Basic EPS (₹)	6.51	17.45	3.99	38.46
(b) Diluted EPS (₹)	6.49	17.41	3.98	38.37

Notes:

- (i) During the quarter ended June 30, 2018, the Company has allotted 3,58,145 equity shares of ₹ 2 each fully paid-up, on exercise of stock options by employees, in accordance with the Company's stock option schemes.
- (ii) Revenue for the periods upto June 30, 2017 includes excise duty collected from customers. Revenue from July 1, 2017 onwards is exclusive of Goods and Service tax which subsumed excise duty.
- (iii) The Company has aligned its policy of revenue recognition with Ind AS 115 "Revenue from Contracts with Customers" which is effective from April 1, 2018. Accordingly, revenue in realty business is recognised on delivery of units to customers as against recognition based on percentage completion method hitherto in accordance with the guidance note issued by ICAI. Further, the provision for expected credit loss on contract assets is made on the same basis as financial assets in accordance with Ind AS 109. The cumulative effect of initial application of Ind AS 115 upto March 31, 2018 has been adjusted in opening retained earnings as permitted by the standard. Similar impact on the financial results for the quarter ended June 30, 2018 is not material.
- (iv) Exceptional items during the quarter ended June 30, 2018 represent net gains on divestment of part stake in two subsidiary companies and impairment of investment in a joint venture company.
- (v) Figures for the quarter ended June 2017 have been presented to reflect the impact of merger of Spectrum Infotech Private Limited (SIPL), a wholly owned subsidiary, consequent to the scheme of amalgamation approved by National Company Law Tribunal on March 27, 2018 which was effective from the Appointed date April 01, 2017.
- (vi) The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year-to-date published figures for the nine month period ended December 31, 2017.
- (vii) Figures for the previous periods have been regrouped/re-classified to conform to the classification of the current period.
- (viii) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on July 25, 2018. The same have also been subjected to Limited Review by the Statutory Auditors.

for LARSEN & TOUBRO LIMITED

Mumbai
July 25, 2018

S. N. SUBRAHMANYAN
Chief Executive Officer & Managing Director

Standalone unaudited segment-wise Revenue, Result, Total assets and Total liabilities in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended:

₹ Crore

Particulars	Quarter ended			Year ended
	June 30, 2018 [Reviewed]	March 31, 2018 [Note (VII)]	June 30, 2017 [Reviewed]	March 31, 2018 [Audited]
Gross segment revenue				
1 Infrastructure	11434.23	22394.13	10232.38	58366.65
2 Power	1080.57	1506.76	1764.34	6208.23
3 Heavy Engineering	377.25	476.06	357.79	1567.52
4 Defence Engineering	703.00	965.77	545.04	3250.45
5 Electrical & Automation	1059.81	1339.51	1042.34	4446.53
6 Others	674.81	506.35	403.55	1742.04
Total	15329.67	27188.58	14345.44	75581.42
Less: Inter-segment revenue	155.98	246.84	256.04	969.77
Net segment revenue	15173.69	26941.74	14089.40	74611.65
Segment result				
1 Infrastructure	623.84	2810.43	518.95	5010.02
2 Power	33.45	52.02	12.61	161.96
3 Heavy Engineering	110.35	88.72	32.98	259.01
4 Defence Engineering	90.83	96.02	57.63	320.77
5 Electrical & Automation	133.20	225.26	89.56	624.78
6 Others	144.39	51.44	73.24	332.35
Total	1136.06	3323.89	784.97	6708.89
Less: Inter-segment margins on capital jobs	-	9.13	1.98	14.71
Less: Interest expenses	346.96	373.60	358.60	1432.23
Add: Unallocable corporate income net of expenditure	397.50	451.69	347.20	2000.43
Profit before tax	1186.60	3392.85	771.59	7262.38
Segment assets				
1 Infrastructure	59827.45		51002.35	59523.65
2 Power	6362.54		7468.56	5715.23
3 Heavy Engineering	2284.73		2280.12	2142.12
4 Defence Engineering	6004.19		4339.16	6221.54
5 Electrical & Automation	2794.88		3015.41	2932.02
6 Others	2976.10		1902.32	2717.00
Total segment assets	80249.89		70007.92	79251.56
Less: Inter-segment assets	783.51		598.37	711.23
Add: Unallocable corporate assets	34521.47		36270.47	37069.69
Total assets	113987.85		105680.02	115610.02
Segment liabilities				
1 Infrastructure	38392.06		31058.19	40038.21
2 Power	5788.38		7169.01	5657.36
3 Heavy Engineering	1183.82		1093.93	1010.71
4 Defence Engineering	4695.26		4175.24	5160.93
5 Electrical & Automation	1466.38		1431.79	1663.94
6 Others	1819.48		800.43	1220.22
Total segment liabilities	53345.38		45728.59	54751.37
Less: Inter-segment liabilities	783.51		598.37	711.23
Add: Unallocable corporate liabilities	12159.30		13844.43	12395.63
Total liabilities	64721.17		58974.65	66435.77

Notes:

- (I) The Company has reported segment information as per Ind AS 108 "Operating Segments" read with SEBI circular dated July 5, 2016. The identification of operating segments is consistent with performance assessment and resource allocation by the management.
- (II) Effective from April 1, 2018, the following changes have been made in constitution of segments to reflect the organisation structure, evaluation and management of financial performance: (a) Defence & Aerospace business and Shipbuilding business have been constituted as a business segment. Prior to this, Defence & Aerospace was part of Heavy Engineering segment and Shipbuilding was part of "Others" segment. (b) Metallurgical & Material handling systems business has been aggregated with Infrastructure segment.
- (III) Segment composition: **Infrastructure** segment comprises engineering and construction of building and factories, transportation infrastructure, heavy civil infrastructure, power transmission & distribution, water & effluent treatment, smart world & communication projects and metallurgical & material handling systems. **Power** segment comprises turnkey solutions for Coal-based and Gas-based thermal power plants including power generation equipment with associated systems and/or balance-of-plant packages. **Heavy Engineering** segment comprises manufacture and supply of custom designed, engineered critical equipment & systems to core sector industries like Fertiliser, Refinery, Petrochemical, Chemical, Oil & Gas and Thermal & Nuclear Power. **Defence Engineering** segment comprises design, development, prototyping, serial production, delivery, commissioning and through life-support of equipment, systems and platforms for Defence and Aerospace sectors. It also includes Defence Shipbuilding comprising design, construction, commissioning, repair/refit and upgrades of Naval and Coast Guard vessels. **Electrical & Automation** segment comprises manufacture and sale of low and medium voltage switchgear components, custom built low and medium voltage switchboards, electronic energy meters/protection (relays) systems and control & automation products. **Others** segment includes Hydrocarbon, Realty, marketing and servicing of construction & mining machinery and parts thereof, manufacture and sale of rubber processing machinery.
- (IV) Unallocable corporate income primarily includes interest income, dividends and profit on sale of investments. Unallocable expenditure mainly includes corporate expenses not allocated to segments. Unallocable corporate assets mainly comprise investments. Corporate liabilities mainly comprise borrowings.
- (V) In respect of most of the segments for the Company, sales and margins do not accrue uniformly during the year.
- (VI) As disclosed in the financial results for the previous year ended March 31, 2018, the Company has signed definitive agreements with Schneider Electric for strategic divestment of its Electrical & Automation business. The Company is in the process of obtaining the necessary regulatory approvals.
- (VII) The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year-to-date published figures for the nine month period ended December 31, 2017.
- (VIII) Figures for the previous periods have been regrouped/re-classified to conform to the classification of the current period.

for LARSEN & TOUBRO LIMITED

Mumbai
July 25, 2018

S. N. SUBRAHMANYAN
Chief Executive Officer & Managing Director



STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

₹ Crore

Particulars	Quarter ended			Year Ended
	June 30, 2018 [Reviewed]	March 31, 2018 [Note (v)]	June 30, 2017 [Reviewed]	March 31, 2018 [Audited]
1 Income:				
a) Revenue from operations	28283.45	40678.10	23989.79	119862.10
b) Other income	244.03	432.76	365.73	1412.03
Total Income	28527.48	41110.86	24355.52	121274.13
2 Expenses:				
a) Manufacturing, construction and operating expenses:				
i) Cost of raw materials and components consumed	3634.22	4114.91	3341.80	15377.21
ii) Stores, spares and tools consumed	694.66	638.53	572.14	2384.91
iii) Excise duty	-	-	178.94	178.94
iv) Sub-contracting charges	5094.95	9484.83	4976.65	24639.02
v) Construction materials consumed	4615.13	9588.56	3806.60	24057.20
vi) Purchase of stock-in-trade	290.11	371.30	360.51	1357.76
vii) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(171.44)	(321.61)	(375.41)	(1230.19)
viii) Other manufacturing, construction and operating expenses	3112.93	3068.10	2462.45	10520.74
b) Finance cost of financial services business and finance lease activity	1655.04	1576.67	1394.09	6019.74
c) Employee benefits expense	4281.53	4128.43	3530.59	15292.48
d) Sales, administration and other expenses	2163.05	2637.91	1666.24	7692.91
e) Finance costs	364.76	418.09	364.39	1538.52
f) Depreciation, amortisation, impairment and obsolescence	644.89	492.39	551.27	1928.73
Total Expenses	26379.83	36198.11	22830.26	109757.97
3 Profit before exceptional items (1-2)	2147.65	4912.75	1525.26	11516.16
4 Exceptional items (net)	-	-	-	123.00
5 Profit before tax (3+4)	2147.65	4912.75	1525.26	11639.16
6 Tax expense:				
a) Current tax	770.15	1795.39	502.22	3732.27
b) Deferred tax	164.43	(337.41)	(42.50)	(533.40)
Total tax expense	934.58	1457.98	459.72	3198.87
7 Net Profit after tax (5-6)	1213.07	3454.77	1065.54	8440.29
8 Share in profit/(loss) of joint ventures/associates (net)	258.93	(116.82)	(37.24)	(435.86)
9 Net Profit after tax and share in profit/(loss) of joint ventures/associates (PAT) (7+8)	1472.00	3337.95	1028.30	8004.43
Attributable to: Owners of the Company	1214.78	3167.47	892.54	7369.86
Non-controlling interests	257.22	170.48	135.76	634.57
10 Other comprehensive income (OCI)	(516.91)	(55.17)	156.13	163.26
Attributable to: Owners of the Company	(490.36)	(42.98)	151.63	162.33
Non-controlling interests	(26.55)	(12.19)	4.50	0.93
11 Total comprehensive income (9+10)	955.09	3282.78	1184.43	8167.69
Attributable to: Owners of the Company	724.42	3124.49	1044.17	7532.19
Non-controlling interests	230.67	158.29	140.26	635.50
12 Paid-up equity share capital (face value of share: ₹ 2 each)	280.35	280.27	186.68	280.27
13 Other equity attributable to owners of the Company				54623.23
14 Earnings per share (EPS) of ₹ 2 each (not annualised):				
(a) Basic EPS (₹)	8.67	22.60	6.38	52.62
(b) Diluted EPS (₹)	8.65	22.55	6.36	52.49

Notes:

- (i) During the quarter ended June 30, 2018, the Company has allotted 3,58,145 equity shares of ₹ 2 each fully paid-up, on exercise of stock options by employees, in accordance with the Company's stock option schemes.
- (ii) Revenue for the periods upto June 30, 2017 includes excise duty collected from customers. Revenue from July 1, 2017 onwards is exclusive of Goods and Service tax which subsumed excise duty.
- (iii) The Group has aligned its policy of revenue recognition with Ind AS 115 "Revenue from Contracts with Customers" which is effective from April 1, 2018. Accordingly, revenue in realty business is recognised on delivery of units to customers as against recognition based on percentage completion method hitherto in accordance with the guidance note issued by ICAI. Further, the provision for expected credit loss on contract assets is made on the same basis as financial assets in accordance with Ind AS 109. The cumulative effect of initial application of Ind AS 115 upto March 31, 2018 has been adjusted in opening retained earnings as permitted by the standard. Similar impact on the financial results for the quarter ended June 30, 2018 is not material.
- (iv) The Group has changed its accounting policy in respect of provision for expected credit loss for its financial services business to redefine the basis of categorising loan assets into Stage 2 and Stage 3. Consequently, the impact of the change amounting to ₹ 753.49 crore (net of tax) has been adjusted in the opening retained earnings as on April 1, 2017. The impact on the financial results for the previous periods commencing on or after April 1, 2017 is not material.
- (v) The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year-to-date published figures for the nine month period ended December 31, 2017.
- (vi) The Company reports consolidated financial results on quarterly basis, pursuant to the option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended. The standalone financial results are available on the Company's website viz. www.larsentoubro.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). The specified items of the standalone financial results of the Company for the quarter ended June 30, 2018 are given below:

₹ Crore

Particulars	Quarter ended			Year Ended
	June 30, 2018 [Reviewed]	March 31, 2018 [Note (v)]	June 30, 2017 [Reviewed]	March 31, 2018 [Audited]
Revenue from operations	15173.69	26941.74	14089.40	74611.65
Profit before tax	1186.60	3392.85	771.59	7262.38
Net profit after tax	911.80	2445.22	558.21	5387.30

- (vii) Figures for the previous periods have been re-grouped/re-classified to conform to the classification of the current period.
- (viii) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on July 25, 2018. The same have also been subjected to Limited Review by the Statutory Auditors.

for LARSEN & TOUBRO LIMITED

Consolidated Unaudited segment-wise Revenue, Result, Total assets and Total liabilities in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended:

Particulars	₹ Crore			
	Quarter ended			Year Ended
	June 30, 2018 [Reviewed]	March 31, 2018 [Note (VII)]	June 30, 2017 [Reviewed]	March 31, 2018 [Audited]
Gross segment revenue				
1 Infrastructure	12331.39	24349.34	11354.04	63417.67
2 Power	1080.57	1506.76	1764.05	6208.23
3 Heavy Engineering	377.25	503.93	369.49	1635.07
4 Defence Engineering	733.59	964.18	541.34	3232.48
5 Electrical & Automation	1323.71	1643.06	1268.41	5508.27
6 Hydrocarbon	3516.26	3559.07	2549.23	11759.63
7 IT & Technology Services	3355.79	3152.35	2566.26	11357.43
8 Financial Services	3057.56	2722.08	2294.45	10063.75
9 Developmental Projects	1494.49	1216.98	827.15	4294.05
10 Others	1373.16	1625.67	942.83	4444.20
Total	28643.77	41243.42	24477.25	121920.78
Less: Inter-segment revenue	360.32	565.32	487.46	2058.68
Net segment revenue	28283.45	40678.10	23989.79	119862.10
Segment result				
1 Infrastructure	664.51	3080.28	617.10	5440.08
2 Power	33.45	52.02	12.63	163.99
3 Heavy Engineering	110.35	79.10	18.52	205.19
4 Defence Engineering	47.74	87.48	(58.89)	120.40
5 Electrical & Automation	131.80	265.73	78.06	668.82
6 Hydrocarbon	208.97	179.08	141.01	771.81
7 IT & Technology Services	760.60	565.77	491.97	2146.51
8 Financial Services	728.80	408.71	358.07	1440.64
9 Developmental Projects	387.97	(199.30)	(49.19)	196.40
10 Others	(417.22)	686.60	138.51	1182.57
Total	2656.97	5205.47	1747.79	12336.41
Less: Inter-segment margins on capital jobs	(2.47)	8.98	(3.44)	(12.90)
Less: Interest expenses	364.76	418.09	364.39	1538.52
Add: Unallocable corporate income net of expenditure	(147.03)	134.35	138.42	828.37
Profit before tax	2147.65	4912.75	1525.26	11639.16
Segment assets				
1 Infrastructure	65795.75		57197.05	65040.09
2 Power	7144.83		8105.39	6481.91
3 Heavy Engineering	2295.76		2493.30	2263.80
4 Defence Engineering	7378.17		6071.98	7828.69
5 Electrical & Automation	4325.71		4464.42	4443.56
6 Hydrocarbon	9190.99		7576.90	9226.17
7 IT & Technology Services	8052.91		6631.63	7557.82
8 Financial Services	88462.75		71665.61	86088.63
9 Developmental Projects	29830.37		28993.54	30375.07
10 Others	10271.45		9803.76	10560.29
Total segment assets	232748.69		203003.58	229866.03
Less: Inter-segment assets	2251.79		1830.33	2410.21
Add: Unallocable corporate assets	13680.60		16487.62	15687.74
Total assets	244177.50		217660.87	243143.56
Segment liabilities				
1 Infrastructure	42052.68		35099.64	43281.26
2 Power	5788.38		7169.01	5647.48
3 Heavy Engineering	1613.35		1683.54	1532.82
4 Defence Engineering	4368.62		4053.68	4627.29
5 Electrical & Automation	1960.14		1922.60	2140.87
6 Hydrocarbon	8036.95		6201.29	7841.04
7 IT & Technology Services	2454.63		1927.05	2182.27
8 Financial Services	78164.02		65269.09	76383.88
9 Developmental Projects	9023.29		10396.49	10515.57
10 Others	4700.09		2944.19	2975.92
Total segment liabilities	158162.15		136666.58	157128.40
Less: Inter-segment liabilities	2251.79		1830.33	2410.21
Add: Unallocable corporate liabilities	27797.42		28573.84	28320.44
Total liabilities	183707.78		163410.09	183038.63

Notes:

- (I) The Group has reported segment information as per Ind AS 108 "Operating Segments" read with SEBI circular dated July 5, 2016. The identification of operating segments is consistent with performance assessment and resource allocation by the management.
- (II) Effective from April 1, 2018, the following changes have been made in constitution of segments to reflect the organisation structure, evaluation and management of financial performance: (a) Defence & Aerospace business and Shipbuilding business have been constituted as a business segment. Prior to this, Defence & Aerospace was part of Heavy Engineering segment and Shipbuilding was part of "Others" segment. (b) Metallurgical & Material handling systems business has been aggregated with Infrastructure segment.
- (III) Segment composition: **Infrastructure segment** comprises engineering and construction of building and factories, transportation infrastructure, heavy civil infrastructure, power transmission & distribution, water & effluent treatment and smart world & communication projects and metallurgical & material handling systems. **Power segment** comprises turnkey solutions for Coal-based and Gas-based thermal power plants including power generation equipment with associated systems and/or balance-of-plant packages. **Heavy Engineering segment** comprises manufacture and supply of custom designed, engineered critical equipment & systems to core sector industries like Fertiliser, Refinery, Petrochemical, Chemical, Oil & Gas and Thermal & Nuclear Power. **Defence Engineering segment** comprises design, development, prototyping, serial production, delivery, commissioning and through life-support of equipment, systems and platforms for Defence and Aerospace sectors. It also includes Defence Shipbuilding comprising design, construction, commissioning, repair/refit and upgrades of Naval and Coast Guard vessels. **Electrical & Automation segment** comprises manufacture and sale of low and medium voltage switchgear components, custom built low and medium voltage switchboards, electronic energy meters/protection (relays) systems and control & automation products. **Hydrocarbon segment** comprises complete EPC solutions for the global Oil & Gas Industry from front-end design through detailed engineering, modular fabrication, procurement, project management, construction, installation and commissioning. **IT & Technology Services segment** comprises information technology and integrated engineering services. **Financial Services segment** comprises rural finance, housing finance, wholesale finance, mutual fund and wealth management. **Developmental Projects segment** comprises development, operation and maintenance of basic infrastructure projects, toll and fare collection, power development, development and operation of port facilities (till the date of sale) and providing related advisory services. **Others segment** includes realty, manufacture and sale of industrial valves, welding equipment & cutting tools (till the date of sale), manufacture, marketing and servicing of construction equipment and parts thereof, marketing and servicing of mining machinery and parts thereof, manufacture and sale of rubber processing machinery, mining and aviation.
- (IV) Segment revenue comprises sales and operational income allocable specifically to a segment and includes in the case of Developmental Projects and Realty business (grouped under "Others" segment) profits on sale of stake in the subsidiary and/or joint venture companies in those segments. Unallocable corporate income primarily includes interest income, dividends and profit on sale of investments. Unallocable expenditure mainly includes corporate expenses not allocated to segments. Unallocable corporate assets mainly comprise investments. Unallocable corporate liabilities mainly comprise borrowings.
- (V) In respect of most of the segments of the Group, sales and margins do not accrue uniformly during the year.
- (VI) As disclosed in the financial results for the previous year ended March 31, 2018, the Group has signed definitive agreements with Schneider Electric for strategic divestment of its Electrical & Automation business. The Group is in the process of obtaining the necessary regulatory approvals.
- (VII) The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year-to-date published figures for the nine month period ended December 31, 2017.
- (VIII) Figures for the previous periods have been re-grouped/re-classified to conform to the classification of the current period.

for LARSEN & TOUBRO LIMITED

Mumbai
July 25, 2018

S.N. SUBRAHMANYAN
Chief Executive Officer & Managing Director