

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2016

PART I – STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2016

PARTICULARS	Quarter ended 30.6.2016	Quarter ended 31.3.2016	Quarter ended 30.6.2015	Year ended 31.3.2016
	(Reviewed)			(Audited)
	₹ in crore			
1. Income :				
- Income from Operations	8,311.24	8,389.41	7,735.52	31,873.34
- Premium Income from Insurance business	3,635.72	6,578.03	3,163.11	17,876.25
- Other Operating Income from Insurance business	702.51	568.99	469.61	1,856.81
- Profit on Sale of Investments	867.52	1,475.57	29.05	1,616.53
Total Income	13,516.99	17,012.00	11,397.29	53,222.93
2. Expenses :				
- Finance Cost	5,385.35	5,022.57	5,034.97	20,295.60
- Employee benefits expense	227.68	200.57	193.72	788.14
- Claims paid pertaining to Insurance Business	2,729.93	2,885.89	2,177.72	9,486.04
- Commission and Operating Expenses pertaining to Insurance Business	568.56	960.94	417.96	2,524.69
- Other expenses and appropriations pertaining to Insurance Business	764.51	2,921.65	808.99	6,682.58
- Provision for Contingencies	350.36	521.43	59.68	732.90
- Other expenses	280.74	281.21	236.85	1,013.67
- Depreciation and Amortisation expense	26.84	64.88	18.24	120.52
Total Expenses	10,333.97	12,859.14	8,948.13	41,644.14
3. Profit before Other Income (1-2)	3,183.02	4,152.86	2,449.16	11,578.79
4. Other Income	14.49	15.21	4.42	34.18
5. Profit Before Tax (3+4)	3,197.51	4,168.07	2,453.58	11,612.97
6. Tax Expense	946.34	1,287.70	714.44	3,639.34
7. Net Profit (before profit of Associates and adjustment for minority interest) (5-6)	2,251.17	2,880.37	1,739.14	7,973.63
8. Net share of profit of Associates (Equity Method)	722.53	743.66	602.75	2,744.62
9. Minority Interest	(176.78)	(163.57)	(137.60)	(527.99)
10. Net Profit after taxes, minority interest and share of profit / (loss) of associates (7+8+9)	2,796.92	3,460.46	2,204.29	10,190.26

Earnings per Share - (₹) #				
- Basic	17.65	21.55	13.99	64.07
- Diluted	17.54	21.45	13.86	63.59
Paid-up Equity Share Capital (Face value ₹ 2)	316.40	315.97	315.20	315.97
Reserves excluding Revaluation Reserves as at March 31, 2016				50,502.76

Not Annualised for the quarters

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Notes:

- 1) The disclosure in terms of Accounting Standard 17 on 'Segment Reporting' as specified under Section 133 of the Companies Act, 2013 :

PARTICULARS	Quarter ended	Quarter ended	Quarter ended	Year ended
	30.6.2016	31.3.2016	30.6.2015	31.3.2016
	(Reviewed)			(Audited)
	• in crore			
Segment Revenues				
- Loans	8,828.84	9,555.83	7,390.31	32,217.55
- Life Insurance	3,846.93	6,654.42	3,220.37	17,953.52
- General Insurance	559.34	573.55	481.60	2,069.46
- Asset Management	369.05	557.13	349.99	1,602.56
- Others	83.06	132.66	64.67	327.57
Total Segment Revenues	13,687.22	17,473.59	11,506.94	54,170.66
Add : Unallocated Revenues	7.71	39.06	4.62	57.87
Less: Inter-segment Adjustments	(163.45)	(485.44)	(109.85)	(971.42)
Total Revenues	13,531.48	17,027.21	11,401.71	53,257.11
Segment Results				
- Loans	2,813.40	3,784.54	2,042.65	10,223.70
- Life Insurance	251.10	350.89	253.49	1,007.92
- General Insurance	53.01	69.18	34.99	202.81
- Asset Management	177.51	236.17	173.89	735.75
- Others	(7.51)	(29.52)	4.16	(33.82)
Total Segment Results	3,287.51	4,411.26	2,509.18	12,136.36
Add / (Less) : Unallocated	7.71	39.06	4.47	57.85
Less: Inter-segment Adjustments	(97.71)	(282.25)	(60.07)	(581.24)
Profit before Tax	3,197.51	4,168.07	2,453.58	11,612.97
Segment Assets				
- Loans	3,03,360.14	2,91,072.75	2,57,092.70	2,91,072.75
- Life Insurance	79,273.87	76,080.32	69,843.88	76,080.32
- General Insurance	4,912.04	4,775.55	4,401.11	4,775.55
- Asset Management	1,044.60	1,101.37	1,055.12	1,101.37
- Others	400.92	415.13	274.05	415.13
Total Segment Assets	3,88,991.57	3,73,445.12	3,32,666.86	3,73,445.12
Unallocated:				
Banking	21,147.86	20,365.62	18,207.87	20,365.62
Others	4,103.26	3,869.75	3,567.63	3,869.75
Total Assets	4,14,242.69	3,97,680.49	3,54,442.36	3,97,680.49
Segment Liabilities				
- Loans	2,76,064.30	2,65,869.72	2,34,429.47	2,65,869.72
- Life Insurance	76,070.63	73,114.24	67,237.28	73,114.24
- General Insurance	3,797.05	3,693.01	3,362.00	3,693.01
- Asset Management	257.71	391.12	107.37	391.12
- Others	434.13	443.11	55.43	443.11
Total Segment Liabilities	3,56,623.82	3,43,511.20	3,05,191.55	3,43,511.20
Unallocated:				
Banking	-	-	-	-
Others	1,338.30	942.64	460.92	942.64
Total Liabilities	3,57,962.12	3,44,453.84	3,05,652.47	3,44,453.84
Capital Employed				
- Loans	27,295.84	25,203.03	22,663.23	25,203.03
- Life Insurance	3,203.24	2,966.08	2,606.60	2,966.08
- General Insurance	1,114.99	1,082.54	1,039.11	1,082.54
- Asset Management	786.89	710.25	947.75	710.25
- Others	(33.21)	(27.98)	218.62	(27.98)
Total Segment Capital Employed	32,367.75	29,933.92	27,475.31	29,933.92
Unallocated:				
Banking	21,147.86	20,365.62	18,207.87	20,365.62
Others	2,764.96	2,927.11	3,106.71	2,927.11
Total	56,280.57	53,226.65	48,789.89	53,226.65

- a) Loans segment mainly comprises of Group's financing activities for housing and also includes financing of commercial real estate and others through the Corporation, its subsidiaries GRUH Finance Ltd. and Credila Financial Services Pvt. Ltd.
b) Asset Management segment includes portfolio management, mutual fund and property investment management.
c) Others include project management, investment consultancy and property related services.
d) The Group does not have any material operations outside India and hence disclosure of geographic segments is not given.

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- 2) The key data relating to standalone results of Housing Development Finance Corporation Limited is as under:

PARTICULARS	Quarter ended 30.6.2016	Quarter ended 31.3.2016	Quarter ended 30.6.2015	Year ended 31.3.2016
	(Reviewed)			(Audited)
	₹ in crore			
Total Income	8,393.33	9,225.72	7,029.37	30,956.57
Profit Before Tax	2,699.73	3,642.05	1,951.98	10,108.10
Tax Expense	829.00	1,035.00	591.00	3,015.00
Net Profit After Tax	1,870.73	2,607.05	1,360.98	7,093.10
Earnings per Share (•) #				
- Basic (•)	11.79	16.15	8.64	44.43
- Diluted (•)	11.72	16.06	8.56	44.10
Equity Share Capital	316.40	315.97	315.20	315.97
Reserves				33,753.99

Not Annualised for the quarters

- 3) During the quarter ended June 30, 2016, the Corporation has allotted 22,05,700 equity shares of ₹ 2 each pursuant to exercise of stock options by certain employees / directors.
- 4) During the quarter ended June 30, 2016, the Corporation has sold 12,33,57,262 equity shares of • 10/- each of HDFC ERGO General Insurance Company Ltd to Ergo International AG, resulting in a pre tax gain of • 871.35 crore.
- 5) Provision for contingencies includes an additional one time provision made during the quarter ended June 30, 2016 of • 275 crore towards standard assets and other contingencies.
- 6) Consequent to the Guidance Note on Accounting for Derivative Contracts (the "GN") issued by the Institute of Chartered Accountants of India, becoming effective from April 1, 2016, the Corporation has changed its accounting policy relating to derivative contracts.

On and from that date, all derivative contracts are recognised on the balance sheet and measured at fair value. The fair value changes are recognised in the Statement of Profit and Loss unless hedge accounting is used. Where hedge accounting is used, fair value changes of the derivative contracts are recognised through the Statement of Profit and Loss in the same period as the offsetting losses and gains on the hedged item. The long term monetary items other than derivatives continue to be amortised, through the Statement of Profit and Loss over the balance period of such long term asset or liability.

As a result of the change, in accordance with the transitional provisions of the GN, the Corporation has debited an amount of • 369.01 crore on account of the cumulative impact of all derivatives contracts outstanding as at March 31, 2016, to the opening reserves. There is no material impact on the results of the Corporation for the quarter ended June 30, 2016

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- 7) The Board of Directors of the Corporation at its meeting held on July 27, 2016, subject to regulatory and other approvals as applicable, approved the composite scheme of amalgamation, for the merger of 5 wholly owned subsidiaries of the Corporation viz., Grandeur Properties Private Limited, Winchester Properties Private Limited, Windermere Properties Private Limited, Pentagram Properties Private Limited and Haddock Properties Private Limited, with the Corporation. This is being done for administrative convenience and has no material impact on the financials of the Corporation.
- 8) The standalone financial results are available on the Corporation's website (www.hdfc.com) and on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 9) Figures for the previous period / year have been regrouped wherever necessary, in order to make them comparable.

The above results were reviewed and recommended by the Audit Committee of Directors and subsequently approved by the Board of Directors at its meeting held on July 27, 2016.

Keki M Mistry
Vice Chairman & CEO

Place: Mumbai
Date: July 27, 2016